

93rd Annual

Pennsylvania Governor's Occupational Safety & Health Conference

October 28 - October 29, 2019

Hershey Lodge | Hershey, PA



COMMONWEALTH OF PENNSYLVANIA
OFFICE OF THE GOVERNOR



GREETINGS:

It is my pleasure to join with the Pennsylvania Department of Labor and Industry and the Governor's Occupational Safety and Health (GOSH) Conference Advisory Committee to invite you to the 2019 Governor's Occupational Safety and Health Conference at the Hershey Lodge and Convention Center.

Over the past nine decades, the GOSH Committee has educated and empowered safety professionals, employers, and employees throughout the commonwealth. More than 80,000 business and labor professionals have come together to learn, share information, and network to make Pennsylvania a safer place to work. By presenting a series of workshops that address best safety practices, the GOSH Committee has worked to reduce accidents and injuries for workers across many occupations. This year's conference features a keynote address, "*Hope Unseen*," by Major (Ret.) Scotty Smiley, whose story of resilience encourages others to find strength and hope, no matter where they are or what circumstances they are facing. I encourage everyone to take advantage of the many resources available and I am confident this conference will continue to improve workplace safety in Pennsylvania for many years to come.

As Governor, and on behalf of all citizens of the Commonwealth of Pennsylvania, I am delighted to invite you to the 2019 Governor's Occupational Safety and Health Conference. Please accept my best wishes for a productive event and continued success.



A handwritten signature in blue ink that reads "Tom Wolf".

TOM WOLF
Governor
October 28-29, 2019

General Attendance Registration

FEE (Mark one)

	On or Before September 30, 2019	Beginning October 1, 2019
Full conference	<input type="checkbox"/> \$ 250	<input type="checkbox"/> \$ 300
Monday only	<input type="checkbox"/> \$ 150	<input type="checkbox"/> \$ 175
Tuesday only	<input type="checkbox"/> \$ 150	<input type="checkbox"/> \$ 175
Full time student	<input type="checkbox"/> \$ 95	<input type="checkbox"/> \$ 95

- Registration includes attendance at all workshops and sessions, lunch Monday and Tuesday, the reception Monday evening and unlimited access to the exhibit hall.
- The registration fee is non-refundable.
- Registrant substitution will be permitted.
- American Express, Visa, MasterCard and Discover are accepted via the GOSH website at www.pasafetyconference.com.
- Registration payments can also be made by check, payable to Governor's Occupational Safety and Health Conference, and sent with this registration form or a copy of your invoice from the online registration.

WALK-IN REGISTRATION

Walk-in registrations will not be accepted without payment. So we can make proper accommodations, we request that you preregister for the conference.

LODGING

Hotel reservations for the Hershey Lodge can be made online at www.pasafetyconference.com. Hotel reservations can also be made by calling 855-729-3108. Ask for the Governor's Occupational Safety & Health Conference room block, October 27 - 29, 2019. The conference rate for a single or double room is \$182, plus 11% tax. Reservations must be booked no later than September 27, 2019.

Hershey Lodge
West Chocolate Avenue & University Drive
325 University Drive, Hershey, PA 17033
717-533-3311 (direct line to lodge)

DIRECTIONS

<http://www.hersheyloodge.com/contact.php>

QUESTIONS/SPECIAL ACCOMMODATIONS

If you require an accommodation due to a disability, have a special dietary need, or have any questions, please call 717-441-6043.

Register online or mail your check or money order, payable to the Governor's Occupational Safety & Health Conference, and this completed form by October 11, 2019, to:

Governor's Occupational Safety & Health Conference
908 N. 2nd Street
Harrisburg, PA 17102

TO REGISTER

Pre-registration closes October 11, 2019.
Register online at www.pasafetyconference.com

or
Provide all information requested below. Incomplete forms will not be accepted. One registration per form, please make copies as needed.

PLEASE PRINT CLEARLY:

Mark here if you wish to have your contact information excluded from the attendee directory.

E-mail _____

Full Name _____

Title _____

Suffix/Designation(s) _____

Badge Nick Name _____

Company _____

Address _____

City, State, Zip _____

Phone _____

Emergency contact name _____

Emergency contact phone _____

Dietary Restrictions _____

Mark here if this is your first time attending.

Please mark your affiliation: (check all that apply)

<input type="checkbox"/> Agriculture	<input type="checkbox"/> Mfg - Lumber, Wood, Stone, Clay & Glass Products
<input type="checkbox"/> Construction	<input type="checkbox"/> Mfg - Machinery, Equipment
<input type="checkbox"/> Consulting	<input type="checkbox"/> Mfg - Pharmaceuticals
<input type="checkbox"/> Energy & Gas Services	<input type="checkbox"/> Mfg - Other
<input type="checkbox"/> Environmental Services	<input type="checkbox"/> Mining
<input type="checkbox"/> Financial Activities	<input type="checkbox"/> Nursing / Patient care
<input type="checkbox"/> Government	<input type="checkbox"/> Research & Technology
<input type="checkbox"/> Health Care Industry	<input type="checkbox"/> Service Sector
<input type="checkbox"/> Health & Safety Professional	<input type="checkbox"/> Third Party Administrator
<input type="checkbox"/> Insurance Industry	<input type="checkbox"/> Transportation
<input type="checkbox"/> Legal	<input type="checkbox"/> Utilities
<input type="checkbox"/> Mfg - Chemicals	<input type="checkbox"/> Union Member
<input type="checkbox"/> Mfg - Fabricated Metal Products	<input type="checkbox"/> Warehousing
<input type="checkbox"/> Mfg - Food	<input type="checkbox"/> Other

Monday, October 28, 2019

8:30 a.m. Welcome

Secretary
Pennsylvania Department of Labor & Industry

Richard W. Bloomingdale
President, Pennsylvania AFL-CIO

Gene Barr, President
Pennsylvania Chamber of Business and Industry

9:00 a.m. Keynote

Hope Unseen
Major (Retired) Scott M. Smiley

Major (Ret.) Scotty Smiley uses his story of strength and perseverance to inspire others to find their hope unseen. Ironically, it was blindness that launched Scotty's journey of supreme testing. Recovering in a bed at Walter Reed National Medical Center from wounds sustained in an explosion in Mosul, Iraq, he resented the theft of his dreams - becoming a CEO, a Delta Force operator, or a four-star general. With his wife Tiffany's love and the support of his family and friends, Scotty's response became his transforming moment. This intensified, indomitable spirit moved him from the hospital bed, past nurses, and into the shower. Ever since, Scotty has reached new heights literally and professionally - climbing Mount Rainier, winning an ESPY as Best Outdoor Athlete, surfing, skydiving, and completing an Iron Man; becoming a father; earning an MBA from Duke; teaching leadership to cadets at West Point; commanding a company within the Warrior Transition Unit; and winning the MacArthur Leadership Award that recognizes and rewards the demonstrated and outstanding leadership of junior Army officers. Scotty's story of resilience encourages others to find strength and hope, no matter where they are or what circumstances they are facing.

10:00 a.m. Break / Exhibits

10:30 a.m. Workshops

■ Safety & Health Partnerships in Construction:
Moving Research Into Practice
Jessica Bunting

Many individuals and groups are interested in improving the safety and health of construction workers. While each one has a role to play, there is a greater chance of achieving widespread change when they collaborate with one another. CPWR has successfully used a number of different partnership structures to advance the development and use of safer equipment and work practices. These partnerships, which include researchers, government representatives, industry associations, manufacturers, unions, contractors, and other industry stakeholders, have increased CPWR's capacity to disseminate research-based solutions and respond to end user needs. Several tools and resources have been developed that others can use to foster partnerships, strengthen existing ones, and identify opportunities for collaboration. Workshop attendees will learn about CPWR's partnerships and networks, (such as the online Construction Safety & Health Network), the Construction r2p Partnership Toolkit, and how to apply lessons learned from our experience and research to establish, strengthen, or sustain their own collaborative efforts.

Schedule at a Glance

Sunday, October 27, 2019

2:00 p.m. - 8:00 p.m. Exhibit Early Set Up
7:00 p.m. - 9:00 p.m. Registration Desk Open

Monday, October 28, 2019

6:00 a.m. - 7:00 a.m. Exhibit Final Set Up
7:00 a.m. - 6:00 p.m. Registration Desk Open
7:00 a.m. - 8:30 a.m. Continental Breakfast
7:00 a.m. - 7:30 p.m. Exhibit Hall Open
8:30 a.m. - 10:00 a.m. Opening Session & Keynote
10:00 a.m. - 10:30 a.m. Break / Exhibits
10:30 a.m. - 11:45 a.m. Workshops
11:45 a.m. - 1:15 p.m. Lunch and Governor's Awards for Safety Excellence
1:15 p.m. - 2:30 p.m. Workshops
2:30 p.m. - 2:45 p.m. Break / Exhibits
2:45 p.m. - 4:00 p.m. Workshops
4:15 p.m. - 5:15 p.m. General Session
5:30 p.m. - 7:30 p.m. Reception

Tuesday, October 29, 2019

7:00 a.m. - 1:30 p.m. Registration Desk Open
7:00 a.m. - 8:00 a.m. Continental Breakfast
7:00 a.m. - 1:30 p.m. Exhibits Open
8:00 a.m. - 9:00 a.m. Keynote
9:00 a.m. - 9:15 a.m. Break / Exhibits
9:15 a.m. - 10:45 a.m. Workshops
10:45 a.m. - 11:00 a.m. Break / Exhibits
11:00 a.m. - 12:30 p.m. Workshops
12:30 p.m. - 1:30 p.m. Lunch
1:30 p.m. Adjourn
12:30 p.m. - 3:00 p.m. Exhibit Teardown

■ Demystifying OSHA Consultation
Dave Yanoschick & Tom Hutchinson

This presentation will provide an overview of the PA OSHA Consultation Program and highlight the OSHA SHARP (Safety and Health Achievement Recognition Program). The presentation will be conducted by David Yanoschick, CSP, who serves as the PA SHARP Outreach Coordinator, and Tom Hutchinson, Plant Manager, voestalpine Roll Forming Corporation. Tom will discuss their experiences working with the PA OSHA Consultation Program. voestalpine achieved SHARP status in February 2018.

■ What You Don't Know Can Hurt You! Health Literacy and Safety/Risk Communication
Ann Marie Loiseau & Bernadette Heckman

Health literacy has an impact on employees' occupational health and safety, including work injury prevention. This interactive session provides an overview of workplace health literacy with an emphasis on employer responsibility in facilitating and supporting the worker with information needed to access, understand, and apply health information. Learn which employees are at the highest risk of work-related injuries and practice techniques for effective communication through plain language and teach-back.

Monday, October 28, 2019 - Agenda (continued)

■ Addressing Medical Marijuana and Overcoming Barriers to Ensure the Success of Your Drug Free Workplace Program *Kathy Strain & Gina Riordan*

Even when employers take care to create a comprehensive Drug Free Workplace Program, supervisors and employees often encounter obstacles when it comes to program implementation. With current cultural trends surrounding medical marijuana, opioids, and other substance use in the workplace, is your workforce fully equipped with the tools they need to successfully execute a drug free workplace? This presentation will address the five most common barriers facing supervisors and employees and discuss best practices for overcoming them. Additionally, it will discuss the rights of employees who are medical marijuana card holders, as well as what every employer needs to know about PA Medical Marijuana Act 16. This in-depth look at medical marijuana in the workplace and the common barriers facing Drug Free Workplace Programs will provide attendees with practical ideas, tools, and strategies for empowering supervisors and engaging employees to maximize the success of your program.

■ It's Not What You Say: Labor & Management Relations *Bryce Griffler, Corey Ingram, Scott Snyder & Gary Anders*

How do you overcome "that's how we've always done it here," or "it's compliant with OSHA, so it's done?" Fostering a strong safety culture at an operation with a strong legacy is challenging in our evolving competitive business environment. Come hear from Labor and Management representatives at one company to hear lessons learned and highlight overall strategy with tactical examples, too.

■ DOL/OSHA Whistleblower Basics - Helpful Insights into the Anti-Retaliation Provisions Covered Under Various Federal Acts *Jack Rudzki*

The session will provide an overview of the DOL/OSHA whistleblower program's role in enforcing whistleblower rights in 20+ Acts, many beyond the OSH Act. The program will include an introduction to various Acts (and what types of activities are considered protected under these Acts); various deadlines for filing complaints; elements of a prima facie whistleblower complaint; discussion of what actually constitutes adverse employment actions; what to expect during DOL/OSHA's investigation of a whistleblower complaint; and discussion of possible outcomes of whistleblower investigations and what appeal rights are available.

■ Eliminating Hazards with Drones: Is a Great White Lurking at Your Job Site? *Wendy Jackson-Dowe & Alexander Parris*

This workshop will cover the following subjects: How drones help workers spot maintenance issues without the need to climb poles or physically access hard-to-reach infrastructure. With the aid of drone technology, planning and constructing of infrastructure can take into account sensitive ecosystems and habitats. Why climb a ladder or walk across a rooftop if you don't have to? How

drones are used to monitor construction progress, equipment and stockpile material on a jobsite. Are hazardous materials an issue on your jobsite?

11:45 a.m. Lunch and GASE Awards

1:15 p.m. Workshops

■ Fall Protection: What You Don't Know - Or What You Think You Know - Can Kill You *Cory Gaye, Thom Kramer, & Dan Henn*

Fall protection is a complex topic and statistics from the BLS do not show the number of fatalities decreasing. This presentation will focus on key actions you should take back to your organization to better manage your program and equipment. While we hope that falls from heights are not a regular occurrence for your organization, exposure is there every day. This presentation will help you better manage your program to improve safety and reduce risk for your workers at height.

■ Leadership & Peer-to-Peer Communications: Creating an All-in Safety Culture *Paula Loht & Anthony Ferruccio*

An "all-in" safety culture means every employee is empowered and engaged to ensure a safe working environment. At Gannett Fleming, this starts at the top, where executive leadership uses Livestream technology, emails, social media, special events, the IntraNet, and face-to-face communications to reach all employees. Instead of Corporate Safety delivering the message alone, each business line is assigned a month to create a peer-to-peer safety message using a video, a game, an article, an email, or more. Gamifying through a "Near Miss Safety Challenge" further engages employees to report safety hazards. In this session, learn how peer-to-peer communications, coupled with a commitment from leadership throughout the organization, can transform your company's safety culture.

■ Addressing Medical Marijuana and Overcoming Common Barriers to Ensure the Success of Your Drug Free Workplace Program *Kathy Strain & Gina Riordan*

(Repeat of 10:30 a.m. workshop)

■ Silica and OSHA Compliance - Has the Dust Settled Yet? OSHA Rules, Inspections, and Frequently Asked Questions *Isabel DeOliveira*

The presentation will review OSHA's federal silica regulations in construction and general industry that became effective June 2018 and September 2017 respectively. There will be a cursory review of the two standards; employers' options in exposure assessments; stakeholders' frequently asked questions and enforcement memos; and what should be in an effective silica exposure control plan. Trends available in OSHA inspection citations data for Pennsylvania employers and national counterparts will be reviewed. Compliance assistance resources and accessible outreach multi-lingual material will be shared.

Monday, October 28, 2019 - Agenda (continued)

■ It's Not What You Say: Labor & Management Relations *Bryce Griffler, Corey Ingram, Scott Snyder & Gary Anders*

(Repeat of 10:30 am workshop)

■ Cyberbullying and Social Media Safety *Todd Toth & Dara DeRoiste*

Our Cyberbullying and Social Media Safety training is designed to provide an understanding of what constitutes cyberbullying, as well as common methods used to understand how to react to cyberbullying and know what corrective actions are available if it continues. In addition, we will provide online users with an understanding of what the dangers of using social media are, as well as ways to protect yourself from those dangers.

■ Don't Be Shocked! *Curt Wittman*

Electrocution (death by electricity) is one of OSHA's fatal four hazards. Participants will be engaged through photos, each illustrating common unsafe electrical conditions and unsafe acts. Through the hierarchy of controls, attendees will be shown how to reduce their electrical exposures through work practices and personal protective equipment selection.

2:30 p.m. Beverage Break / Exhibits

2:45 p.m. Workshops

■ Excavation Safety, Pre-Planning, and Emergency Response *Terence F. McGovern*

We will be presenting a program on "Excavation Safety, Pre-Planning and Emergency Response" considerations. The PowerPoint will consist of video presentations of various components, excavation safety considerations, how to begin a pre-plan, and the importance of identifying the availability of technical rescue services versus fire apparatus and an ambulance.

■ Modern Perspectives on Safety Management from the Safety Profession *Timothy Naylor*

This session will help benchmark your organization's safety efforts with leading US Corporations based ANSI Z-10 – The Occupational Health and Safety Systems Management Standard – 2012. This consensus standard was formed with representation from nearly every major industry group and union, and highlights key elements of a safety management system for the modern organization. Emerging best practices in the areas of organizational communication, performance monitoring and management's responsibilities are clearly detailed. Useful and practical resources are a part of this safety management standard.

■ The 4 Components of Foundational Health *Dianna Carmichael-Wright*

A healthier lifestyle is having a life free of illness, disease, chronic inflammation, pain, and maintaining a healthy body

weight. In this nutrition workshop, you will learn about The Four Components of Foundational Health - Exercise, Nutrition, Sleep & Relaxation, and Happiness. We need all four of these to have complete health! Health is an amazing thing but unfortunately there is not just one thing that encompasses complete health. Only a balanced approach will lead to a foundation of great health, a lean body, zest for life and longevity.

■ Dusted! One Employer's Solutions for Respirable Crystalline Silica Exposure in Construction and General Industries *Kate McGee*

In this presentation, Kate McGee will review the basics of OSHA's requirements for controlling exposure to respirable crystalline silica (RCS), including the solutions developed for the assessment and control of RCS exposure for Pennoni employees in the General and Construction Industries. Solutions including flexible exposure control planning for construction-related work and fixed controls for RCS exposure in a material testing laboratory will be reviewed.

■ Prevention Through Design at Penn State *Don Fronk, Liz Fisher, Darren Rech, & George Benko*

The PtD workshop will focus on examples of how Penn State is beginning to implement PtD strategies on all our projects. We will share lessons learned and share examples of what we have done to this point to improve the design of our facilities to make them more safe to maintain.

■ Dealing with Angry People and Dealing with Difficult Co-Workers *Juan M. Mayo & Steve Pakosh*

Dealing with Angry People: This course provides awareness of those things that may cause anger and discontentment in those with whom you deal with daily and methods to defuse situations and achieve good results. Attendees will learn to develop strategies for dealing with angry people by understanding the interplay between the communication process and the need to adopt listening/speaking skills using various media.

Dealing with Difficult Co-Workers: This course will provide attendees with an understanding of the various difficult co-worker types and methods which may be used to develop cooperation to achieve a non-hostile work environment. This course will explain the importance of why employees should try to resolve negative issues and the consequences of unresolved issues with difficult coworkers.

■ Fire - The Original Workplace Hazard *Jim Leer*

Since the beginning of time, fire has been a hazard in our lives that affects our health and safety. This program will cover basic fire prevention and protection practices for worker safety and damage control in the workplace. The program will cover best practices to assist your local fire department with extinguishing a fire. The program will end with post-fire business continuity planning considerations to limit business downtime due to a fire.

4:00 p.m.Exhibits

4:15 p.m.General Session

■ **OSHA Update**
Loren Sweatt

Acting Assistant Secretary Sweatt will address OSHA's priorities, actions, and goals. The presentation will include an overview of OSHA's regulatory agenda, key initiatives, and the agency's balanced approach to address workplace safety and health, which includes enforcement, compliance assistance, and training.

5:15 p.m.Exhibits

5:30 p.m. - 7:30 p.m.Reception

Tuesday, October 29, 2019

8:00 a.m.Keynote

Beyond Zero Injuries
Bill Sims, Jr.

Millions of dollars are spent in search of Zero Injuries, the "Holy Grail" of safety. Some of the finest safety cultures meet the goal of Zero Injuries, only to find that a tragic event shatters Zero, leaving it a hollow memory of what was, but no longer is. Is Zero the right goal or is there a better one that will drive continuous safety improvement? Join me at this session and learn what lies Beyond Zero.

9:00 a.m.Beverage Break / Exhibits

9:15 a.m.Workshops

■ **PA One Call and PUC Present: Safe Digging and Enforcement**
Kevin Goldblum & Kasha Schreffler

This class will teach the 'Five Steps to Safer Digging' techniques for planning, notifying, responding, protecting and your obligations according to the state law--PA Act 287 of 1974, as amended. We will also discuss how the PUC gets involved when there is an Alleged Violation.

■ **Using Appreciative Inquiry to Accomplish Your Strategic Goals**
Nicholas DeJesse

Join us as we explore the use of Appreciative Inquiry as a tool to achieve your strategic safety and health goals. Mr. DeJesse will reinvigorate the concept of Appreciative Inquiry, apply it to strategic planning, and help set goals to increase the effectiveness and efficiency of your safety and health management system.

■ **Talk Saves Lives: Understanding Suicide and How to Make a Difference**
Sam Benz & Ashley McSweeney

Talk Saves Lives is a brief introduction in understanding suicide that discusses the current statistics, up-to-date research associated with suicide, how to be mentally well, and how to help someone that might be emotionally struggling or suicidal. This presentation helps to explain how prevalent suicide is, while also giving evidence-based research into how anyone can truly save a life.

■ **Interactive Training Techniques with Emphasis on Hands-On Application**
Catharine Bliss

This presentation will focus on multiple ideas on how to present training with a hands-on approach with focus on OSHA training topics. Training methods can vary depending on your audience. This presentation will share ways to be flexible in your training depending on the assessment of your audience. PowerPoints only share information, but hands-on learning can help your employees to understand and apply that information. Attendees will leave with practical ideas that they can then apply in their own training.

■ **Our Roads Our Safety: Navigating the Safety Requirements When Operating Large Trucks**
Timothy Cotter

Twelve million large trucks and buses are registered to operate on America's roadways and play a critical role in helping move our nation's economy and transporting people every day. This presentation will discuss the expectations of the professional driver of large trucks and the responsibilities of those who employ them. An update will be provided on new safety requirements impacting the industry and the tools available to assist a business in developing and promoting a safety culture involving large trucks; along with what all drivers need to know to properly share the road with large trucks.

■ **Industry & University Partnerships: How Interns Can Help Your EH&S Department**
Jack Ogutu & Tracey Cekada

This session is meant to provide an overview of the EH&S internship programs at the three main state universities (Indiana University, Millersville University, and Slippery Rock). A representative from each of the universities will describe the organization, requirements, and expected student outcomes of their respective internship programs.

■ **Material Handling**
Jen Fritz & Dave Olah

Mr. Dave Olah will open the session discussing the Harrisburg Area Offices' proposed Local Emphasis Program (LEP) addressing material handling equipment and the Under-Ride Hazard. This hazard is a misunderstood hazard that may not be recognized in the workplace. The discussion will also focus on means to control the Under-Ride Hazard risk.

Ms. Jen Fritz will discuss frequently asked questions about powered industrial trucks. An Order Selector will be on display to demonstrate the various safe guards that could be added to equipment to better protect the operator. The discussion will also include various obstacles, myths, and common habits that are associated with material handling equipment.

10:45 a.m.Beverage Break / Exhibits

11:00 a.m.Workshops

■ **Demolition Safety: Raze the Roof but Not On Your Head**
Sarah Carle

Many contractors, engineers, architects, and safety professionals understand how to put something together. There are plans, drawings, intricate details that go onto putting it all together but many times, taking that building down, not so much. What lurks behind those 100 year-old walls? It's not as easy as going in with a wrecking ball and start swinging. This presentation will teach you with how to define a "demolition", common safety and health hazards on demolition worksites, and how to keep safe. In addition, there will be a first-hand account of the June 2013 Philadelphia building collapse, where a four-story industrial building collapsed during a demolition, killing 14 people and injuring countless others.

■ **A Strategic Risk Assessment Framework**
Jack Ogutu & Mark R. Bennett

A "Risk Assessment" process is foundational to an effective risk program. If a Risk Leader gets this right it will take the overwhelming to manageable and make the manageable actionable. A best practice risk assessment process is founded in Enterprise Risk Management Principles that applies logic to the decision process and drives limited time and resources to what is most important.

By having a structured process to introduce facts (Risk Assessment Framework), obstacles become less relevant. Obstacles due to silos and personal agendas are filtered through the eyes of standardized "Rating Processes" that force decisions based on logic.

In this session, Traditional Risk Managers will gain practical insight on how to put structure to their risk systems that will allow CFOs and the executive team to make "Apples to Apples" comparisons between hazard risk and other risks the organization faces.

■ **Want to Provide a Benefit to Your Employees While Containing Workers' Comp Medical Costs? Now You Can!**
Greg Johnson & Lisa Wulderk

This presentation will provide an overview of the benefits of 24/7 Acute Injury Management Triage Services to companies to address their immediate need for medical attention for their injured workers. It will provide information to prepare a company for ALL injuries that may occur while employees are on the job, and will explain the benefit to the employer, and the employee, of having Registered Nurses to provide immediate, telephonic,

medical guidance to the injured worker and supervisory staff, and how providing proactive care to employees can also provide a cost savings to employers.

■ **It's Not If, It's When: Tips and Tricks to Working with the Media When Your Crisis Hits the Fan**
Chris Martin

Communicating during a crisis offers opportunities for safety officers to strengthen corporate reputation and media relationships. During this session, audience members will learn how to prepare for conversations with the media, what the media is expecting during a crisis, and how to address and speak with the media during a crisis. The guidelines shared are applicable to a variety of communications situations.

■ **Look How Far We Have Come! Past, Present, and Future Respiratory Protection**
Judi Coyne

2020 commemorates 100 years since the first respirator approval. We will talk about how hazards and protection have changed, and where respiratory protection is headed in the future.

■ **The Role of the CAS: What is the OSHA Compliance Assistance Specialist and How Can They Help Me?**
Mark Harmon & Jim Harrity

How can a CAS help me? The Compliance Assistance Specialists (CAS) in OSHA's Regional and Area Offices around the country provide outreach to a variety of groups free of charge. These groups include small businesses and other employers, trade and professional associations, union locals, and community and faith-based groups. The CAS can provide general information about OSHA's resources and how to best comply with OSHA standards. They are available for seminars, workshops, and speaking events. They also promote and help implement OSHA's cooperative programs, including the Voluntary Protection Programs, the Strategic Partnership Program, and the Alliance Program.

■ **Warehouse Challenges**
Jen Fritz, Seth A. Landis & David Olah

Mr. Dave Olah will open the session discussing the Harrisburg Area Offices proposed Local Emphasis Program (LEP) addressing material handling equipment and the Under-Ride Hazard. This hazard is a misunderstood hazard that may not be recognized in the workplace. The discussion will also focus on means to control the Under-Ride Hazard risk.

Ms. Jen Fritz and Mr. Seth Landis will discuss the many challenges associated with warehouses. This will include safety hazards, new technology, recommended training, unique inventory requests, dock requirements, etc. There is a growing workforce in this type of environment and we need to properly prepare them so that accidents are avoided.

12:30 p.m.Lunch

1:30 p.m.Adjourn

Vendor Invitation

The Governor's Occupational Safety & Health Conference has been Pennsylvania's premier safety and health event for nine decades. This annual conference - where education, innovation, best practices, new products and services come together - has drawn tens of thousands of safety professionals since its inception. The conference has experienced exceptional growth in recent years, and continues to bring new options to safety professionals and vendors.

More than 1,100 safety professionals attend each year to take advantage of educational sessions, learning innovative, behavior-based safety practices to improve workplace safety culture.

Over 80 vendors and consultants are available to educate attendees on best practices and safety product improvements.

The Advisory Committee Members of the Governor's Occupational Safety & Health Conference look forward to seeing you in October.

Register online at www.pasafetyconference.com.

Program Book Advertising

Attendees refer to the Program Book frequently. Place your company information at their fingertips in the 2019 Conference Program Book. Send this form along with a high resolution file (.jpg or .pdf with fonts embedded) to Lauren Ramsey, CMP by September 20, 2019. Ads received after September 20 may not be included in the Program Book based on printing deadlines.

Register online at www.pasafetyconference.com, or send this form, advertisement, and check payable to Governor's Occupational Safety and Health Conference to:
908 N. 2nd Street | Harrisburg, PA 17102 | lr Ramsey@wannerassoc.com | Questions? 717.441.6043.

Select size

- Double Truck (two full page spread, color)..... 7.5" l x 10" w \$ 375
- Full Page (inside front cover, color) 7.5" l x 4.5" w \$ 300
- Full Page (back cover, color) 7.5" l x 4.5" w \$ 300
- Full Page (interior)..... 7.5" l x 4.5" w \$ 200
- Half Page..... 3.75" l x 4.5" w \$ 125
- One-Third Page..... 1.75" l x 4.5" w \$ 100

Company name as it should appear in print: _____

Contact name: _____

Street address: _____

City: _____ State: _____ ZIP: _____

Phone: _____ E-mail: _____

Sponsor, double truck, inside front cover and back cover ads print in color; all others in black and white.

Sponsorship Information

To be a sponsor of the 2019 Governor's Occupational Safety and Health Conference, either register online at www.pasafetyconference.com, or send this form along with a high resolution ad and logo file to Lauren Ramsey, CMP by September 20, 2019. Ads received after September 20 may not be included in the Program Book based on printing deadlines.

QUESTIONS: 717.441.6043 | lr Ramsey@wannerassoc.com | 908 N. 2nd Street, Harrisburg PA 17102

SPONSOR OPTIONS

Wireless Internet Sponsor\$5,000

Be the most visible and popular sponsor! Sponsor WiFi for conference attendees. When attendees access the internet the first page they see will be the url you designate.

- One 8' x 10' exhibit booth
- Eight admissions to the 2019 Governor's Occupational Safety and Health Conference
- Full page, full color (7.5" l x 4.5" w) advertisement inside the front cover of the onsite Program Book
- Public announcements at the conference of your WiFi Sponsorship and support of workplace safety
- Recognition throughout the conference by a publicly placed placard identifying your organization as the WiFi Sponsor

Gold Sponsor\$3,500

- Six admissions to the 2019 Governor's Occupational Safety and Health Conference
- A full page (7.5" l x 4.5" w) color advertisement in the onsite Program Book
- Public announcement at the conference of your Gold Sponsorship and support of workplace safety
- Recognition throughout the conference by a publicly placed placard identifying Gold Sponsors

Silver Sponsor\$1,250

- Three admissions to the 2019 Governor's Occupational Safety and Health Conference
- A full page (7.5" l x 4.5" w) color advertisement in the onsite Program Book
- Public announcement at the conference of your Silver Sponsorship and support of workplace safety
- Recognition throughout the conference by a publicly placed placard identifying Silver Sponsors

Bronze Sponsor\$700

- Two admissions to the 2019 Governor's Occupational Safety and Health Conference
- A half page (3.75" l x 4.5" w) color advertisement in the onsite Program Book
- Public announcement at the conference of your Bronze Sponsorship and support of workplace safety
- Recognition throughout the conference by a publicly placed placard identifying Bronze Sponsors

Honorary Sponsor\$350

- One admission to the 2019 Governor's Occupational Safety and Health Conference
- Recognition in the onsite Program Book

SPONSOR REGISTRATIONS

Provide all the information requested below, or to pay by credit card visit www.pasafetyconference.com.

PLEASE PRINT CLEARLY

Organization _____

Contact Name _____

Address _____

City, State, Zip _____

Phone _____

E-mail _____

Yes! I want to support the Governor's Occupational Safety and Health Conference.

Select one

- \$5,000 Wireless Internet Sponsor
- \$3,500 Gold Sponsor
- \$1,250 Silver Sponsor
- \$ 700 Bronze Sponsor
- \$ 350 Honorary Sponsor

Attendee names must be provided at time of registration. List names and emails as sponsorship package permits (please submit attachment if additional space is needed.)

1. Name _____

2. Name _____

3. Name _____

4. Name _____

5. Name _____

6. Name _____

7. Name _____

8. Name _____

Emergency contact name _____

Emergency contact phone _____

Dietary Restrictions _____

ADA Restrictions _____

Exhibitor Registration

EXHIBITOR INFORMATION

An exhibit at the 2019 Governor's Occupational Safety and Health Conference is an ideal way to market your products or services to Pennsylvania's occupational safety and health representatives.

Over 1,100 safety professionals from the mid-Atlantic states attended this event last year including safety managers, business owners, safety committee members, consultants, union officials, educators and government officials.

- Exhibit registrations are due no later than September 20, 2019 in order to have your company information in the Program Book.
- Vendors will receive confirmation upon receipt of completed exhibit registration form and full payment.
- Booth assignments will be confirmed prior to the show.

Purchase of exhibit space includes:

- (1) 6' table draped, 2 chairs, wastebasket, backdrop with vendor name sign (7 inches x 42 inches), and side rails; complimentary wireless internet access is provided
- Full conference registration for two representatives per 8' x 10' booth (additional reps require full registration)
- Meals, breaks and reception for two representatives as indicated on the agenda. Vendor lunches are served in the exhibit hall.
- Vendor name on www.pasafetyconference.com with hyperlink to company web address
- 24-hour roaming security provided by the Hershey Lodge Security Staff
- Electric and other services are available upon placing your order with Hershey Exposition Services. Additional fees apply
- The exhibit hall is carpeted

SET UP

Sunday, October 27: 2:00 p.m. - 8:00 p.m.
Monday, October 28: 6:00 a.m. - 7:30 a.m.

SHOW HOURS

Monday, October 28: 7:30 a.m. - 5:30 p.m.
5:30 p.m. - 7:30 p.m. Reception in Exhibit Hall
Tuesday, October 29: 7:30 a.m. - 12:30 p.m.

TEAR DOWN

Tuesday, October 29: 12:30 pm - 3:00 pm

Please provide a brief description of your business or product for the Exhibitor section of the Program Book (150 words or less).

TO REGISTER

Register online at www.pasafetyconference.com, or provide the information requested below. Please note, the **best way** to place a tentative hold on your preferred booth is to register online.

In order to completely reserve your exhibit booth, we must receive your payment within 30 days of receiving your registration form. After 30 days, GOSH holds the right to release the reserved exhibit space. Provide your company name as you would like it to appear on the name sign (two-line limit).

PLEASE PRINT CLEARLY

Company Name _____
 Company Website _____
 Contact Name _____
 E-mail _____
 Secondary e-mail: _____
 Address _____
 City, State, Zip _____
 Preferred phone _____
 Is this your first time exhibiting with GOSH? YES NO
 Top 3 booth choices: A. _____ B. _____ C. _____

REPRESENTATIVES (2 per 8' x 10' booth)*

#1 Full Name _____
 #1 Badge Nickname _____
 #1 Email _____
 #2 Full Name _____
 #2 Badge Nickname _____
 #2 Email _____

*Additional Representatives can be registered at the Attendee Full or One Day Registration Rate.

EXHIBITOR FEE

	Payment received by GOSH	
	6/1/2019 to 9/30/2019	Beginning 10/1/2019
<input type="checkbox"/> 16' x 20'	\$ 2500	\$ 2900
<input type="checkbox"/> 8' x 40'	\$ 2400	\$ 2800
<input type="checkbox"/> 8' x 30'	\$ 1800	\$ 2100
<input type="checkbox"/> 8' x 20'	\$ 1250	\$ 1450
<input type="checkbox"/> 8' x 10'	\$ 675	\$ 775

This reservation form along with the Terms and Conditions is executed by the undersigned as an authorized representative of the above named company.

Signature: _____ Date: _____

Print Name: _____

Mail your check, payable to the Governor's Occupational Safety and Health Conference, and this completed form to:
908 N. 2nd Street | Harrisburg, PA 17102.

QUESTIONS? 717.441.6043 | lramsey@wannerassoc.com

Exhibitor Terms and Conditions

We hereby apply for exhibit space for our use at the 2019 Pennsylvania Governor's Occupational Safety and Health (GOSH) Conference. The fee indicated on the registration form is required now to hold the space. GOSH will assign exhibit space in order of priority established by date of payment received. If payment is not received within 30 days of your exhibit registration submission, GOSH holds the right to release the reserved exhibit space to another company. We understand that this contract, when signed by us and accepted by GOSH, is binding and requires that payment be made in full. We agree to comply with the exhibit regulations, instructions and conditions of the contract published below and with all conditions under which facilities at the Hotel are provided to GOSH.

1. CONTRACT FOR SPACE: By submitting a contract for exhibit space, the applicant releases GOSH from any and all liabilities to applicant, its agents, licensees, or employees that may arise or be asserted as a result of submission of a contract or of participation in this exhibit. GOSH determines the eligibility of any company or product for exhibit. Acceptance of a contract does not imply endorsement by GOSH of the applicant's products or services, nor does rejection imply lack of merit for same. This contract for space (when endorsed by GOSH with notice of space assignment) constitutes a contract for the right to use the space. Rental for space is payable with this contract. No refund may be made for space that is not used or for space that is unused during part of the exhibit. Should space remain unoccupied at the opening of the exhibit, GOSH may rent or use it without obligation or refund.
2. ARRANGEMENTS OF EXHIBITS: The space provided will be shown on the floor plan insofar as possible, but GOSH reserves the right to make changes at any time in the location, size and display limits of any booth if this is in the best overall interest of the show. If preferred locations are taken, GOSH will help the Exhibitor pick one of the remaining spaces. Exhibits may not project beyond the space allotted in any dimension (width, depth, height) or interfere with traffic to exhibits of others. Safety laws require that exhibits be kept out of or from extending into aisles.
3. USE OF EXHIBIT SPACE: No Exhibitor may sublet, assign or apportion any part of the space allotted, or represent, advertise or distribute literature for the products or services of any other firm or individual except as approved in writing by GOSH. The purposes of the exhibit are to inform and educate business people regarding services and products of the Exhibitors.
4. RESTRICTIONS: GOSH reserves the right to restrict exhibits which, because of noise, method of operation, or any other reason, become objectionable or otherwise detract from or are out of keeping with the character of the Conference as a whole. It may forbid installation or request removal or discontinuance of any exhibit or promotion which, if continued, departs substantially from the design and description given advance approval. In the event of such restrictions or evictions, GOSH is not liable for any refund of rental or other expenses. Advertising, displays, demonstrations and conferences in the interest of business are not permitted except by firms that have rented space to exhibit and have cleared plans in advance.
5. CONDUCT: Exhibitors operating sound motion picture equipment, record players, loudspeakers or any other noise-creating devices shall do so only at a level which will not interfere with other exhibitors, or GOSH may require discontinuance of their use. All demonstrations, interviews and other exhibit activities must be conducted so as not to infringe on the rights of other exhibitors or offend visitors to the exhibit. If the exhibit includes any variation of music it is the responsibility of the exhibiting company to ensure compliance with ASCAP/BMI laws. The exhibitor agrees not to sponsor group functions, such as tours, film showings, speeches or other activities in conflict with any other officially programmed conference event except as approved in writing by GOSH.
6. SOUVENIRS AND SAMPLES: Distribution of souvenirs and samples is permitted provided there is no interference with other exhibits. GOSH may withhold or withdraw permission to distribute souvenirs, advertising or any other material it considers objectionable.
7. FIRE REGULATIONS: Booth decorations and construction must conform to local fire regulations. Combustible or explosive materials and substances may not be used. Cloth and other flammable materials must be flame-proofed. Packing containers, excelsior, wrappings and similar materials must be removed from the exhibit area and not stored under tables or behind displays.
8. CARE OF PREMISES: No part of an exhibit sign or other material may be pasted, nailed or otherwise affixed to walls, doors, or other surfaces in a way that might mark or deface the premises or booth equipment and furnishings. Damage from failure to observe this notice is payable by Exhibitor.
9. EXHIBITOR RESPONSIBILITY AND INSURANCE: All property of the Exhibitor is understood to remain under its custody and control while in transit to or from, and while within, the Conference Hall, subject to the rules and regulations of the Conference. The Exhibitor is encouraged, but not required, to carry first-

party insurance covering loss or damage to its property while being transported to or from, or while in use at, the Conference. However, the Exhibitor is required to maintain liability insurance during the period of the Conference against injury to any person or the property of others in an amount of at least \$500,000 per occurrence, which insurance shall name as insureds the Exhibitor, GOSH and the Hotel.

10. MANAGEMENT LIABILITY: Neither GOSH, nor its agents or employees, shall be liable for any damage to the property of or loss of business to Exhibitor or any person using its allocated space, or for any loss by theft or other means, or allocated space, or its employees, agents, servants, customers or guests, arising from any cause or matter whatsoever. The Exhibitor, on behalf of itself, its employees, agents, servants, or guests, releases and discharges GOSH, its officers, employees, agents and servants, from any liability whatsoever on account of any matter arising out of, incident to, or connected with the Exhibit, the participation of Exhibitor or the use or occupation of space therein by Exhibitor, its employees, agents, servants, customers or guests, or cancellation, postponement or transfer of the Exhibit to a different location. The Exhibitor assumes the entire responsibility and liability for losses, damages and claims arising out of Exhibitor's activities on the Hotel premises and will indemnify, defend and hold harmless the Hotel, its owner and its management company, as well as their respective agents, servants and employees from any and all such losses, damages and claims.

11. INDEMNIFICATION: Exhibitor, on behalf of itself, its employees, agents, servants, customers and guests will protect, indemnify and hold harmless GOSH against and from any penalty or damage or charges imposed for any violation of any laws or ordinances, occasioned, caused or contributed to by any willful or negligent act of Exhibitor, its employees, agents or servants. Exhibitor, on behalf of itself, its employees, agents, servants, customers and guests, will at all times protect, indemnify and hold harmless GOSH against and from any and all loss, cost, claim, liability, damage, expense, court costs and attorney fees arising out of or from any accident or other occurrence in connection with the use or occupation by Exhibitor of said space, causing injury to any person or property whomsoever, occasioned, caused or contributed to by any willful or negligent act of Exhibitor, its employees, agents or servants.

12. UNION LABOR: Exhibitors are required to observe all union contracts which may be in effect between GOSH, the official contractors, the Hotel and various labor organizations.

13. STORAGE OF PACKING CRATES AND BOXES: Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period. They can be stored only if properly marked and returned to the booth by service contractors. Crates not properly marked or identified may be destroyed. Because of the lack of storage facilities, it may be necessary to store crates outside the building. Every effort will be made to protect the crates from the elements but neither the management nor the contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged for at prevailing rates.

14. CANCELLATIONS: Written cancellations received prior to 7/29/2019 = 100% refund of monies paid to GOSH to date. Written cancellations received prior to 9/23/2019 = 50% refund of monies paid to GOSH to date. Written cancellation received after 9/23/2019 are non-refundable. GOSH may use cancelled space as it sees fit without further obligation to the cancelling party.

15. DEFAULTS: If Exhibitor defaults in any of its obligations under this agreement, or violates any of the requirements or covenants of this agreement, GOSH may without notice terminate this agreement, and retain all monies received on account of rental as liquidated damages. GOSH may thereupon, with or without process of law, remove the said Exhibitor, its employees, agents or servants, and all of its articles of merchandise and other personal property from the space contracted for and from the Exhibit Hall.

16. INABILITY TO PERFORM: If GOSH should be prevented from conducting the Conference by any cause beyond its control, or if it cannot permit the Exhibitor to occupy this space due to circumstances beyond its control, GOSH will refund to the Exhibitor the amount of the rental fee paid, less a proportionate share of the Conference expenses, and GOSH shall have no further obligation or liability to the Exhibitor.

17. INTERPRETATION AND ENFORCEMENT: These regulations become a part of the contract between the Exhibitor and GOSH. GOSH has full power of interpretation and enforcement of these rules and may amend them at any time. All matters in question not covered by these regulations are subject to the decision of GOSH and all decisions so made shall be binding on all parties affected by them as by the original regulations. Exhibitors or their representatives who fail to observe these conditions of contract or who, in the opinion of GOSH, conduct themselves unethically, may be dismissed from the Conference without refund or other appeal.

Continuing Education Credits

Preferred Systems has approved the 2019 Governor's Occupational Safety and Health Conference for the Continuing Education Credits listed below. Continuing Education Credit fees are in addition to the Conference registration fees.

For Continuing Education cost information and to download a registration form, visit the Educational Credits page on www.pasafetyconference.com or call 888-455-7437. Preferred Systems representatives will be onsite to assist at the conference.

Credit Type	Price	Credits
Insurance Continuing Education (Pennsylvania)	\$125.00	11.00
Continuing Legal Education (CLE) (Day 1 & 2) must attend both days (Pennsylvania)	\$140.00	9.50
Continuing Legal Education (CLE) DAY 1 only (Pennsylvania)	\$ 85.00	5.50
Continuing Legal Education (CLE) DAY 2 only (Pennsylvania)	\$ 75.00	4.00
Board of Certified Safety Professionals (BCSP/COC)	\$ 50.00	1.00
The Commission for Case Management Certification (CCMC).....	\$ 75.00	9.75
Commission on Rehabilitation Counselors Certification (CRCC).....	\$ 75.00	9.75
Certification of Disability Management Specialists Commission (CDMSC).....	\$ 75.00	9.75
Society for Human Resource Management (SHRM).....	\$125.00	9.75
Certified Worker Compensation Professionals (CWCP).....	\$100.00	9.75
International Board for Certification of Safety Managers (IBFCSM).....	\$ 50.00	9.75
Certified Hazard Control Management (CHCM)	\$ 50.00	9.75
Certified Healthcare Safety Professional (CHSP).....	\$ 50.00	9.75
Certified Product Safety Management (CPSM).....	\$ 50.00	9.75
Institute of Hazardous Materials Management (IHMM)	\$ 50.00	9.75
National Association for Addiction Professionals (NAADAC).....	\$ 75.00.....	9.75
National Association of State Boards of Accountancy (NASBA).....	\$125.00.....	11.50
Certificate of Attendance.....	\$ 50.00	11.50